



#### Dear Dairy Producers:

The enclosed information was prepared by the University of Georgia Animal and Dairy Science faculty in Dairy Extension, Research & Teaching. We trust this information will be helpful to dairy farmers and dairy related businesses for continued improvement of the Georgia Dairy Industry.

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Sincerely,

Sha Tao, Assistant Professor



## Dr. Joe W. West retired from Tifton campus

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After 34 years of services in research, Extension and administration, Dr. Joe W. West retired from University of Georgia as the Assistant Dean of the Tifton campus. Dr. West joined the faculty of Department of Animal and Dairy Sciences of UGA in 1986, and developed an extraordinary career in research and extension in heat stress physiology, management and nutrition of dairy cattle. He is an outstanding professional, mentor, and colleague. His intelligence, broad knowledge and deep understanding of ruminant nutrition and heat stress in dairy cattle have not only influenced students, peers and researchers, but also impacted the decision making of many dairy producers.

During his career, he has touched many facets in physiology, nutrition and management of heat stress in dairy cattle. He has published over 60 peer-reviewed research articles, 74 abstracts and numerous proceedings, bulletins and reports. However, the strong influence of his research on dairy industry cannot only be quantitatively measured. His work has been widely recognized by scientists from both industry and academia, and adopted into practice nationally and internationally. Academically, his research and publication in dairy cattle heat stress has been considered as one of important references for other's future study. Practically, his research in nutritional and management strategies during heat stress has been widely utilized worldwide and considered as guidelines to cope with the negative impacts of heat stress on dairy cattle.

Dr. West's research, vision and knowledge in dairy cattle heat stress have been recognized and respected by following scientists. He was one of the first researchers to delineate the correlation between cow body temperature, dry matter intake, milk yield and the ambient temperature at present or previous days, which improved our understanding how cows respond to heat stress. Many of his publications have been considered as the classic references of studying heat stress in dairy cattle. For example, his review paper "Effects of Heat-Stress on Production in Dairy Cattle" published in 2003 at the Journal of Dairy Science (Volume 86, pages 2131-2144) has been cited over 1500 times. Dr. West is one of the pioneers to utilize recombinant bovine somatotropin (rbST) in lactating dairy cows under heat stress condition. He successfully demonstrated the positive effects of rbST on milk yield of heat-stressed lactating dairy cows but also discovered that the cow administrated rbST was more susceptible to heat stress and the effectiveness of rbST on lactation response was diminished as the degree of heat stress increases. These findings provide important guidelines for effective utilization of rbST in heat-stressed lactating dairy cows. In addition to the physiological responses of cows to heat stress, Dr. West's research was also heavily focused on the nutritional management of heat-stressed lactating cows. He is a leading authority on the modulation of dietary cation-anion balance (DCAD) to improve cow performance during heat stress. He was the first to use potassium carbonate as a buffer for lactating cows. As a result of this, and other supporting research, potassium carbonated was marketed by a major manufacturer of dairy nutrient products. He had made many contributions to our knowledge of using DCAD under heat stress conditions.

It is a common practice to increase the dietary content of concentrate while reducing fiber content to boost the energy intake of the cows under heat stress. However, it also increases the risk to develop rumen dysfunction and undesired nutrient digestibility. In Dr. West's research, he



demonstrated that relative to the cooled environment, it is more important to maintain the appropriate dietary fiber level for better cow performance under heat stress condition. This finding is of importance in nutrition management of heat-stressed lactating dairy cows and listed as one of most important guidelines of diet formulation under heat stress condition. In addition to forage, Dr. West investigated many by-products feeds and nutritional additives to utilize in the lactating dairy cow diets, especially during the hot humid environments. He demonstrated that the large amount of wet brewers grains can be successfully included in lactating cow diets without impairment of feed intake and milk yield but increased income over feed cost. Further, he studied the different supplements, such as yeast culture, probiotics, glycerol, and fatty acids on the cow's performance aiming to enhance the production efficiency and animal health of the dairy herds under summer times. These studies provided important feeding guideline of heat-stressed dairy cows for producers in the Southeast and entire country.

In addition to the research of heat stress in dairy cattle, Dr. West is one of the first to promote the utilization of Tifton 85 bermudagrass in the lactating cow rations. His research demonstrated that the warm season perennial Tifton 85 bermudagrass can partly replace corn silage without affecting lactational performance of the cows better enabling double and triple cropping systems used in the southeast. He, along with colleagues at UGA and USDA, found that Tifton 85 had lower concentrations of ferulic acid compared with other cultivars which explains the improved digestibility observed with this cultivar. This discovery is now used to help identify potential cultivars that may have greater digestibility.

In Tifton, Dr. West is well recognized for his great contribution to the Tifton campus as an administrator. However, here, I want to emphasize his contribution as a dairy scientist to the scientific community and the dairy industry in GA and worldwide. We appreciate his hardworking and contribution to the dairy industry, celebrate his retirement and wish he and his family enjoy the life after the retirement.



### **Dairy Dawg and Youth updates**

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### **Dairy Dawgs on the Moove**

Nine delegates representing the University of Georgia Dairy Science Club visited Clemson University February  $27^{th}-29^{th}$  to attend the 2020 Southern Regional American Dairy Science Association Student Affiliate Meetings (ADSA-SAD). Networking, competitions, and tours made for two very busy days! On Friday, club members competed in all three presentation contests as well as Quiz Bowl. Simultaneously, judges were also evaluating the club's scrapbook and website. Below are the presentations by UGA students.

Manipulating the circadian rhythms through controlled light-dark phases in the pre-partum period on cow performance in the next lactation was presented by Alyssa Rauton in the production category

Evaluating the impact of novel products to the dairy market on fluid milk utilization was presented by Audri Crews in the foods category.

Evaluating the use of pulse oximetry, lactate levels, and lung ultrasounds in predicting respiratory illness in dairy calves was presented by Kenne Hillis in the undergraduate research category.

On Saturday, the group was up bright and early to visit Clemson University's dairy farm where they recently implemented robotic milkers. From there, the group traveled over to Satterwhite Farms, an operation that is one of the largest in the state milking Holsteins on a rotary with a robotic post dip application system. The day and event concluded with an awards banquet where UGA came out pretty well! Below is a list of awards received:

1<sup>st</sup> Place Club Scrapbook

2<sup>nd</sup> Place Quiz Bowl Team

2<sup>nd</sup> Place Dairy Foods Presentation to Audri Crews

2<sup>nd</sup> Place Undergraduate Research Presentation to Kenne Hillis

2<sup>nd</sup> Place Annual Report

Alyssa Rauton was also elected as First Vice President to the Southern Region.

Congratulations Dairy Dawgs and please visit their website (https://ugadsc.wixsite.com/ugadsc) and/or facebook page (https://www.facebook.com/ugadairyscienceclub/) for pictures and additional updates.



### **Upcoming Youth Events**

There are numerous exciting youth events coming up so do not miss out! Please be on the lookout for additional information through your local extension offices as well as the Georgia Dairy Youth Facebook page (https://www.facebook.com/GA4Hdairyyouthprograms/).

## **State 4-H Dairy Judging Contest**

April 3<sup>rd</sup> in Athens, GA

Registrations due by noon on March 25th

## State 4-H Dairy Quiz Bowl Contest

June 5<sup>th</sup> in Athens, GA

More information on registration to come

## Southeast Dairy Youth Retreat

Dates are not announced but tentatively scheduled for July in Clemson, SC

All youth interested in agriculture and/or the dairy industry are strongly encouraged to attend this tremendous networking and educational opportunity. More information to come as details are released from South Carolina.

#### National 4-H Dairy Conference

September 27<sup>th</sup> – 30<sup>th</sup> in Madison, WI

Held in conjunction with World Dairy Expo

This event is for youth with a sincere interest in the dairy industry as indicated by participation in dairy youth events. Annually a delegation of 3-4 youth is selected based on application materials that demonstrate activities in 4-H, the dairy industry, and leadership. Please watch for these applications to come out sometime in late June to early July. Selected delegates receive an expense paid trip to participate in the conference.



## 2020 Commercial dairy heifer project

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Since its inception, the Commercial Dairy Heifer Project has represented a unique opportunity for youth in the state of Georgia to get a taste of the dairy industry. The 2020 show season boasted not only tremendous participation from youth across the state but represented a program that was full of high quality young people with outstanding project heifers.

2020 UGA Dairy Science Club Commercial Dairy Heifer Show

Weighing in on Friday, February 7<sup>th</sup>, were 156 heifers with 130 young people at the halter. Show numbers were down a touch this year with another show scheduled on the same day and some less than ideal weather travel conditions. This tremendous group of heifers weighed in on the light end at 259 pounds and on the heavy end at 776 pounds. With weigh in complete, the barn was a bustle with final show day preparations to include washing, clipping, and topline standing!

Many youth, 22 to be exact, also cut out time to make their way to the ring for a practice, judging contest. Many thanks to Brooke Helton, a busy vet school student and dairy enthusiast for helping to put this together along with Dr. Graves, professor emeritus at UGA.

|                 | Contestant        |  |  |
|-----------------|-------------------|--|--|
| 1 <sup>st</sup> | Eliza Jane Glover |  |  |
| 2 <sup>nd</sup> | Jennifer Brinton  |  |  |
| 3rd             | Luke Huff         |  |  |
| 4 <sup>th</sup> | Catelyn Johnson   |  |  |
| 5 <sup>th</sup> | Sarah Ullom       |  |  |

Following the judging contest, the barn was welcomed to the arena to enjoy good food, learning, and a time to visit with one another. Sponsored by the Georgia Dairy Youth Foundation, the exhibitor's dinner this year highlighted brisket from UGA Meat Science. Instead of talks this year, the UGA Dairy Science Club decided on an educational program and many thanks are owed to Mr. Kirk Butcher for instructing exhibitors on the artwork of toplines. What a tremendous opportunity this turned out to be!





**Photo**: Mr. Kirk Butcher demonstrating the inner workings of creating a great topline.

Bright and early the next morning, Saturday February  $8^{th}$ , Showmanship began in the two rings. This year was made even more special as it started snowing not long after classes began! Who can beat a show day that's also a snow day! Serving as judge in the ring with  $4^{th} - 8^{th}$  grades was Mary Creek. Mary Creek of Palmyra Farm and Cheese, is no stranger to the show ring across the country and ours here in Georgia. She and her son, Michael Creek, with Trans Ova Genetics always do an oustaning job of working with the youth in this state. Michael served as judge for the second ring in the Showmanship classes featuring youth in grades  $9^{th} - 12^{th}$ .

First Place Showmanship Winners:

| Grade                             | Showmanship Winner     | County                |
|-----------------------------------|------------------------|-----------------------|
| 4 <sup>th</sup> & 5 <sup>th</sup> | Audrey Williams        | Morgan Co. 4-H        |
| 6 <sup>th</sup>                   | Luke Huff              | Oglethorpe Middle FFA |
| 7 <sup>th</sup>                   | Jack Keener            | Gilmer FFA            |
| 8 <sup>th</sup>                   | Holt Sapp              | Burke Co. 4-H         |
| 9th                               | Kiley Padgett          | Hall Co. 4-H          |
| 10 <sup>th</sup>                  | Octavia Bushey         | Gilmer FFA            |
| 11 <sup>th</sup>                  | Trent Maddox           | Jasper FFA            |
| 12 <sup>th</sup>                  | Mary Keener Gilmer FFA |                       |

The Junior Showmanship Champion (grades 4<sup>th</sup>-8<sup>th</sup>) was Luke Huff while the Senior Showmanship Champion (grades 9<sup>th</sup>-12<sup>th</sup>) was Mary Keener.





Photo: Luke Huff, Junior Showmanship Champion, with Judge Mary Creek



Photo: Mary Keener, Senior Showmanship Champion, with Judge Michael Creek



The show rolled right into weight classes with the conclusion of showmanship. Judges switched sides and Michael Creek judged the lightweight classes (259-467 pounds) while Mary Creek judged the heavyweight classes (475-776 pounds).

## First Place Weight Class Winners:

| Class | Weight | Heifer # | Showman               | County            |
|-------|--------|----------|-----------------------|-------------------|
| 1     | 281    | 9071     | Morgan Griggs         | Gilmer FFA        |
| 2     | 287    | 9140     | Isabella Williams     | Whitfield FFA     |
| 3     | 322    | 9122     | Catlyn Johnson        | Morgan Co. 4-H    |
| 4     | 336    | 9041     | Audrey Williams       | Morgan Co. 4-H    |
| 5     | 367    | 7784     | Gabrielle Darlington  | Houston FFA       |
| 6     | 392    | 8817     | Angelica Smith        | Houston FFA       |
| 7     | 406    | 8606     | Caeden Swartz         | Coweta Co. 4-H    |
| 8     | 428    | 9127     | Alyssa Wright         | Winder-Barrow FFA |
| 9     | 439    | 8940     | Sara Morgan Sapp      | Burke Co. 4-H     |
| 10    | 460    | 8821     | Ashley Quedo-Martinez | Houston FFA       |
| 11    | 475    | 8820     | Caleb Williams        | Houston FFA       |
| 12    | 508    | 9069     | Octavia Bushey        | Gilmer FFA        |
| 13    | 512    | 9255     | Trent Maddox          | Jasper FFA        |
| 14    | 544    | 8658     | Trent Maddox          | Jasper FFA        |
| 15    | 564    | 7783     | Hannah Newberry       | Rutland High FFA  |
| 16    | 590    | 7785     | Haley Munguia         | Houston FFA       |
| 17    | 618    | 8819     | Andrew Stulley        | Houston FFA       |
| 18    | 642    | 8659     | Trent Maddox          | Jasper FFA        |
| 19    | 676    | 9259     | Emma Newberry         | Oconee FFA        |
| 20    | 722    | 8831     | Alyssa Sullivan       | Houston FFA       |

In the lightweight ring, Grand Champion was awarded to heifer 8817 exhibited by Angelica Smith while the Reserve Grand Champion was heifer 8899 exhibited by Luke Huff who was second place to Angelica in class 6.



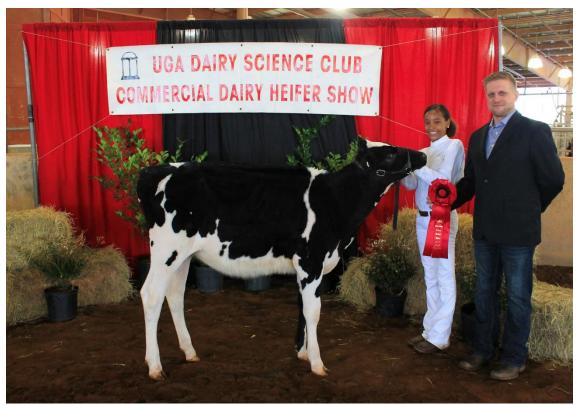


Photo: Angelica Smith with Lightweight Grand Champion heifer and Judge Michael Creek.



**Photo**: Trent Maddox with Heavyweight Grand Champion heifer and Judge Mary Creek.



In the heavyweight ring, heifer 8658 exhibited by Trent Maddox was named Grand Champion while heifer 7785 exhibited by Haley Munguia was name Reserve Grand Champion.

The UGA Dairy Science Club would like to thank all of our financial supporters that contributed to another great year and made this possible for all of these young people. Platinum sponsors of the show (\$500) were Southern Swiss Dairy, LLC, Premier Select Sires, and Georgia Dairy Youth Foundation. Gold sponsors (\$250) this year included Oglethorpe Feed and Farm Supply, Jordan Air, Inc., Hall County Soil and Water, Dairy Alliance, Godfrey's Feed, Doug Smith Contracting, and Striplings General Store. THANK YOU as this show would not be possible for all of these young people without you! For more photos of the show, visit the UGA Dairy Science Club Facebook page.

## 2020 State Commercial Dairy Heifer Show

(Results listed below are preceding final residue testing outcomes thus should be considered preliminary)

Heifers for the State Commercial Dairy Heifer Show in Perry, GA weighed in on February 19<sup>th</sup> with 228 total, which is remarkably the same number as 2019, crossing the scales and 196 young people proudly bringing them there. Showmanship was a daylong event that began bright and early on February 20<sup>th</sup>. Serving as judge for both showmanship on the 20<sup>th</sup> and weight classes on the 21<sup>st</sup> was Craig Padgett of Kentucky. Craig is a lifelong contributor to the dairy community serving in realms from fitter to hoof trimmer. Additionally, he is a well-respected judge serving in such capacity at the state and national level.

| Grade            | Showmanship Winner | County         |
|------------------|--------------------|----------------|
| 4 <sup>th</sup>  | Sara Morgan Sapp   | Burke 4-H      |
| 5 <sup>th</sup>  | Audrey Williams    | Morgan 4-H     |
| 6 <sup>th</sup>  | Luke Huff          | Oglethorpe FFA |
| 7 <sup>th</sup>  | Olivia Vanderwalt  | Lee FFA        |
| 8 <sup>th</sup>  | Laurel Christopher | White FFA      |
| 9th              | Ashlyn Reddick     | Burke FFA      |
| 10 <sup>th</sup> | Octavia Bushey     | Gilmer FFA     |
| 11 <sup>th</sup> | Alyssa Ashurst     | Gilmer FFA     |
| 12 <sup>th</sup> | Mackenzie Jones    | Putnam FFA     |

Taking the top placing 4-H members in 9<sup>th</sup>-12<sup>th</sup> grades, the judge named the Master 4-H Showman as Maggie Harper of Morgan 4-H (7<sup>th</sup> grade). Following this the judge then evaluated the top placing FFA member from 6<sup>th</sup>-12<sup>th</sup> grades to name Alyssa Ashurst of Gilmer FFA (11<sup>th</sup> grade) as Supreme FFA Showman.



Weight Classes were up the next day with heifers weighing 250-812 pounds.

**Division Placings:** 

Division 1 (250-399 pounds)

| Class    | Weight | Heifer Number | Showman               | County     |
|----------|--------|---------------|-----------------------|------------|
| Champion | 367    | 9070          | Alyssa Ashurst        | Gilmer FFA |
| Reserve  | 387    | 8571          | Jessi Lynn Strickland | Burke FFA  |

## Division 2 (401-485 pounds)

| Class    | Weight | Heifer Number | Showman          | County        |
|----------|--------|---------------|------------------|---------------|
| Champion | 419    | 9141          | Brintlie Flowers | Whitfield 4-H |
| Reserve  | 485    | 9202          | Maggie Carson    | Jones FFA     |

## Division 3 (487-602 pounds)

| Class    | Weight | Heifer Number | Showman        | County          |
|----------|--------|---------------|----------------|-----------------|
| Champion | 518    | 8585          | Michael Bushey | Clear Creek FFA |
| Reserve  | 600    | 8089          | Jack Keener    | Clear Creek FFA |

## Division 4 (604-812 pounds)

| Class    | Weight | Heifer Number | Showman        | County             |
|----------|--------|---------------|----------------|--------------------|
| Champion | 680    | 9259          | Emma Newberry  | Oconee FFA         |
| Reserve  | 668    | 9151          | Fisher Hopkins | Rutland Middle FFA |

## The Overall Top Five for the Show:

|                 | Weight | Heifer Number | Showman        | County             |
|-----------------|--------|---------------|----------------|--------------------|
| Champion        | 518    | 8585          | Michael Bushey | Clear Creek FFA    |
| Reserve         | 680    | 9259          | Emma Newberry  | Oconee FFA         |
| 3rd             | 367    | 9070          | Alyssa Ashurst | Gilmer FFA         |
| 4 <sup>th</sup> | 600    | 8089          | Jack Keener    | Clear Creek FFA    |
| 5 <sup>th</sup> | 668    | 9151          | Fisher Hopkins | Rutland Middle FFA |

## The Overall Top Five County Groups:

|                 | County           |
|-----------------|------------------|
| Champion        | Gilmer FFA       |
| Reserve         | Burke 4-H/FFA    |
| 3rd             | Burke 4-H/FFA    |
| 4 <sup>th</sup> | Rutland High FFA |
| 5 <sup>th</sup> | White FFA        |



Congratulations to everyone that completed another great year as part of the Commercial Dairy Heifer Project!



## Genomic tools to detect visceral fat deposition in Holstein dairy cows

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As we know, the pregnant dairy cow undergoes a series of complex metabolic and physiological changes as parturition approaches. Consequently, periparturient disorders may occur affecting the future performance of dairy cows. Dry matter intake starts to decrease a few weeks before parturition with the lowest level occurring at calving, while simultaneously nutrient demands increase due to the exponential growth of the fetus, mammary gland development, and the initiation of lactation. Accordingly, the cow typically experiences a state of negative energy balance and a characteristic mobilization of fat from adipose tissue stored in different areas of the body. Extreme lipid mobilization leads to an increased release from adipose tissue and uptake of non-esterified fatty acids (NEFA) by the liver with a pathologic accumulation of hepatic triglycerides. In addition to energy source, adipose tissue also has immune, endocrine, regenerative, mechanical and thermal functions. The fuel and nonfuel functions of adipose tissue depots varies with depot size and body-fat distribution.

Fat is deposited under the skin (subcutaneous tissue) and around vital organs, where it may play immunologically defensive and mechanically protective roles. Once activated the adipose tissue may be inflamed, shifting from storing to releasing fatty acids, potentially driven in part through local proinflammatory compounds release, called cytokines. Regional differences in the precursors of fat-storing cells (pre-adipocytes), replication, differentiation, abundance, and gene expression may contribute to regional variation in fat-tissue function. Indeed, variation in gene expression between different fat depots has been demonstrated in dairy cattle.

Based upon on findings in humans and lab animals, it is noteworthy that genetic studies (genome-wide association research) have suggested that body fat distribution is associated with variation in genes involved in pattern formation during embryonic development, pre-adipocyte signaling and fat-cells development. These associations with genetic variants may also occur in dairy cattle. Indeed, a New Zealand study found that Holstein lines (New Zealand vs US cows) had different fatty acid profiles in their adipose tissues and milk, which may differentially affect the metabolic status of the adipose depots. Other studies have demonstrated that fat-metabolism related enzymes activity (so called lipases, desaturases) differ between abdominal and subcutaneous fat, supporting the hypothesis of a preferential mobilization of abdominal fat in dairy cows, especially when they develop left displacement of the abomasum. This may imply that some of the genes responsible for variation in abdominal fat accumulation are also related to variation in the risk of development of this digestive condition in Holstein cattle. Indeed, some bovine practitioners have observed that it is becoming very common to find cows with displacement of the abomasum and excessive abdominal fat, but with a normal body condition score (BCS) during the surgical correction of this digestive disorder. Therefore, identifying risk factors, such as genetic variants predisposing cows to this type of periparturient diseases, would be beneficial to the dairy industry. This might enable the identification of genetic markers that are predictive of variation in abdominal or visceral fat deposition, which in turn could permit the establishment of proper management and selection strategies to prevent and control fat tissue related disorders.



Consequently, in order to contribute more information related to fat depots in dairy cattle we conducted a study with the objective to assess the extent of genetic variation responsible for differences in the degree of visceral or abdominal fat deposition in US Holstein cows with normal subcutaneous fat deposition.

This study entitled "Genome-wide study to detect SNPs associated with visceral and subcutaneous fat deposition in Holstein dairy cows" was published in the scientific journal ANIMAL in 2019, Volume 13, number 3, pages 487-494. doi: 10.1017/S1751731118001519.

The study included adult Holstein cows sampled from a slaughterhouse (Green Bay, WI, USA) during September 2016. Only animals with a body condition score between 2.75 and 3.25 were considered. The extent of abdominal fat (omental fat) at the level of the insertion of the lesser omentum over the pylorus area or abomasum of the cow (true stomach) was assessed. A group of 100 Holstein cows with an omental fold < 5 mm in thickness and minimum fat deposition throughout the entire omentum, and a second group of 100 cows with an omental fold  $\geq 20$  mm in thickness and with a marked fat deposition observed throughout the entire omentum were sampled. A small piece of muscle from the neck was collected from each cow into a sterile container for DNA extraction. Samples were submitted to a commercial laboratory for interrogation of genomewide genomic variation using the Illumina Bovine HD Beadchip. A genome-wide association analysis was performed to test potential associations between fat deposition and genomic variation. Eleven part of the genome were found to be significantly associated with visceral fat deposition. Regions were located in the chromosome 12 and 19 of the bovine specie. We conclude that excessive omental/visceral fat in Holstein cows with similar body condition scores appears to be at least moderately heritable; consequently, selection to reduce excessive omental fat is potentially possible, but would require the generation of predicted transmitting abilities (PTA) from larger and random samples of Holstein cattle.

The implication of this study is that excessive abdominal fat in Holstein cows appears to be moderately heritable; consequently, the generation of selection indexes may help to reduce the prevalence of excessive abdominal fat, which may allow the prevention of metabolic diseases related to adipose tissue in dairy cattle, such as fatty liver, ketosis, and displacement of the abomasum.

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## Reducing ash contamination of winter annual forages

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Spring is almost here and winter annuals will be ready to harvest very soon. One problem that seems to be getting worse is contamination of winter annuals with dirt resulting in higher ash concentrations. All plants contain minerals which is reported as ash. Typical concentrations are in the range of 8 to 10%, but it is not uncommon to see samples with ash concentration twice that high. This is most often due to how equipment is operated resulting in soil contaminating the forage. Excess ash interferes with proper fermentation as soil will contain minerals that act as a buffer, is a source of contaminants such as clostridia bacteria, increase rumen fill from inert soil settling to the bottom of the rumen, and the soil contamination increases equipment wear. The ash contamination does not provided energy or other useful nutrients. Below are some practices that will reduce ash contamination and improve wilting and fermentation.

- 1. Do not cut forage until it has dried. Dirt will be less likely to stick.
- 2. Cut the forage at 6 inches rather than close to the ground. This reduces the amount of dirt picked up by the mower and deposited on the forage. Having a higher stubble also allows more air to circulate under the forage swath speeding up wilting time. There is a slight reduction in forage yield by raising the cutting height, but the forage harvested should be higher quality and you also minimize wilting time which could make the difference give how rainy it has been so far this year.
  - 3. Use flat knives on the disc mower rather than angled knives which create more suction.
- 4. A wide swath facilitates drying under normal circumstances, but if the ground is wet it may be desirable to leave some open space between swaths so the ground can dry before the forage is tedded.
- 5. When tedding, make sure the tines of the tedder are above the ground and do not scratch the dirt. This minimizes kicking up dirt that will get mixed into the forage.
- 6. A drum or power rake is the best for minimizing contamination whereas a wheel rake results in the highest contamination. As discussed for the tedder, make sure the rake is set so it is not scratching the ground and adding dirt to the forage.

These steps will reduce ash contamination and improve forage quality. Remember that forage should be wilted ideally to 45-50% DM to reduce the potential for poor fermentation and production of protein intermediates that reduce palatability and milk yield.



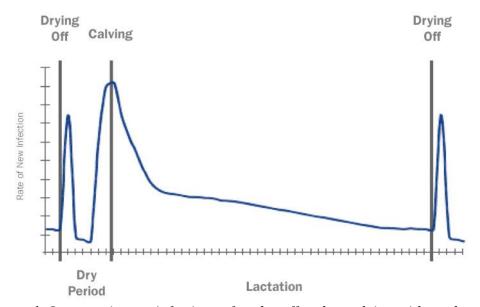
## Can you make selective dry cow therapy work?

## Valerie Ryman, Ph.D.

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Blanket dry cow therapy (BDCT) is a cornerstone of the original 5-Point Mastitis Plan and remains an important piece of the updated 10-Point Mastitis Plan. However, with consumer attitudes driving many decisions in the market, including an aversion to antibiotics, this practice will be even more scrutinized. Thus, selective dry cow therapy (SDCT) has seen increasing interest and utilization in Europe and now here in the US. Moreover, implementing SDCT can save producers money, but only if implemented and managed correctly.

The risk for mastitis as a cow enters the dry period is high (Figure 1) likely resulting in increased somatic cell counts (SCC) at calving and potentially long-lasting mammary damage without proper management. As a result BDCT was implemented with the 5-Point Mastitis Plan Implementation resulted in drop in new infections during the dry period and reduced SCC at calving. Use of a teat sealant in conjunction with intramammary antibiotics at the time of dry off further reduced dry period infections providing protection from bacteria as the teat dilated in advance of calving.



**Figure 1.** Increase in new infections after dry off and at calving without dry cow therapy. (Adapted from Bradley & Green, 2004)

As you can imagine, moving to SDCT was a daunting idea. However, studies have shown that SDCT is as effective as BDCT if utilized correctly (Østeras et al., 1999; Cameron et al., 2014). Moreover, use of antibiotics could drop as much as 21% (or more) thereby reducing mastitis program costs and enhancing consumer acceptance (Østeras et al., 1999; Cameron et al., 2014). However, implementation and success of a mastitis prevention and control program that utilizes SDCT is not for the faint of heart. So what are some common practices of herds that have successfully implemented SDCT?

1) Herds had consistently low bulk tank SCC (<200,000 cells/mL).



- 2) Only cows with low SCC (<200,000 cells/mL) and no evidence of clinical mastitis at time of dry off were considered for SDCT.
- 3) Assessment of infection status was conducted at time of dry off even in low SCC cows by testing milk for presence of bacteria, either through culturing or PCR analysis.
- 4) All cows, including those not receiving intramammary antibiotics, still received an internal teat sealant.
- 5) Producers maintained meticulous records documenting history of infections, causative pathogens, etc.

Implementing SDCT can be done but it takes diligence, patience, and an extreme attention to detail. The mindset for many is that it is better to be safe than sorry. However, consumer demands may eventually force our hand as an industry and SDCT programs may require implementation. In addition to the common practices described above, here are some additional dos and don'ts for SDCT in the event that you are considering the transition:

- Do enroll in a milk testing program to have a comprehensive SCC history on your cows and to track SCC on fresh cows to ensure SDCT is not failing.
  - Do use a teat sealant, in every cow, even those not receiving antibiotic therapy
- Do explore on-farm culture programs or nearby laboratory culturing options to identify and track mastitis pathogens specific to your herd.
  - Don't enroll cows on SDCT that have >1 clinical events during their most recent lactation
  - Don't enroll individual cows with cell counts averaging > 200,000 on the last 3 tests.
- Don't implement SDCT if you are unsure whether you have contagious mastitis pathogens, such as *Staphylococcus aureus*.

A final important note that must not be neglected in this conversation. Whether implementing BDCT or SDCT, proper technique when infusing anything into the teat must be utilized. Partial insertion of the antibiotic or teat seal cannula should be used (Figure 2). If full insertion occurs, the risk of pushing pathogens into the teat that cannot be cured with antibiotics is greatly enhanced.



**Figure 2:** Correct partial insertion (left) vs incorrect full insertion

Ultimately, can you make selective dry cow therapy work? It depends.

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### Nutrition and pasture based management systems for dairy cattle operations

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Here in the southeast, dairy producers have an advantage of feeding our cattle on an inexpensive and highly valuable feedstuff. Because of our temperate climates, we have the advantage of a longer grazing season for pastures than the rest of the country, creating an opportunity for dairy producers to have a highly effective production system. With the decreasing numbers of dairy operations, it is important to consider this affordable and sustainable option as a way to combat this decline.

Cattle prioritize their nutrient use, meaning that any nutrients taken in by the body is first utilized for maintenance, then growth, and energy for milk production is only allocated after these other requirements are met. In order to be actively producing milk, cows must get plenty of energy through a proper diet which, in a pasture-based system, can be achieved through proper pasture management. In understanding how forage can be a practical method of maintaining a successful operation, it is important to understand some of the basics of cattle nutrition. The extraordinary thing about cattle is that they are ruminants, meaning they were built to eat grass! Their internal infrastructure allows them to act as factories that can turn a low value product like forage into a valuable product like milk.

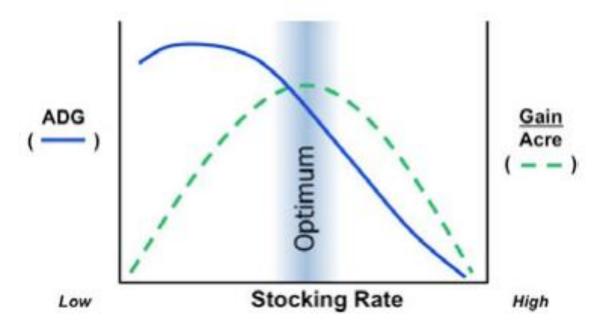
The conversion of forage to energy to milk begins with some of the external features of cattle. Their wide muzzles and prehensile tongues act to rip up and collect large quantities of forage, while their jaw moves in a side-to-side motion that helps open up feedstuffs to help expose nutrients for absorption. The rumen is a large bag that is a chamber designed to retain large amounts of feedstuffs, which along with the reticulum allows for the remastication, or "cudchewing" that helps to further break down forages and other feeds to allow for maximal fermentation and nutrient production by the microbial population. The ruminal microbial population is a mixed population of bacteria, fungi, and protozoa that ferment feed, to produce volatile fatty acids, like vinegar. Ruminal Volatile Fatty Acids are absorbed by finger-like structures called papillae which line the rumen, . Once feed are broken down in the rumen by rechewing (or rumination) and microbial fermentation, it is further broken down as it passes through the omasum and abomasum, and into the hindgut. Forage consumption encourages saliva production which further stimulates the rumination process and allows for a more complete and efficient degradation and absorption of dietary nutrients. The microbial population of the rumen is incredibly diverse and act as the driving force for the conversion of feedstuffs to a form the animal can utilize. The microbial population degrades dietary protein to form microbial cells, or Microbial Crude Protein (MCP). Ruminally degraded protein from feed is the source of nitrogen to the animal nitrogen, As the microbes are able to function, it leads to production of Volatile Fatty Acids that are This leads to the production of VFAs, specifically Acetate, Proprionate, and Butyrate, that are able to act as a "currency" or energy production that the host animal can utilize to provide us



with a product like milk.

Dairy cattle have a wide assortment of internal and external tools to reach their fullest genetic potential. Paired with appropriate management strategies, these can efficiently be utilized in a pasture-based system! In a pasture-based dairy management system, productivity is completely reliant on cattle being able to adequately degrade plant material. The key to this is having a high-quality forage source. Forage quality can be difficult to assess, but there are a few basic guidelines that can help dairy producers achieve this.

As with any operation, it is important to make management decisions based on what forages you have available. Whether you have cool or warm season, annual or perennial pasture systems, you want to be sure to do some analysis of your pastures to decide if any additional fertilization and planting could be cost-efficient. Although this may appear as cost prohibitive, the potential for increased milk production could be worth the investment. This type of analysis can be done with the help of your local Extension agent! Forage testing will often look at factors like Neutral Detergent Fiber (NDF), which is the fiber portion that is well utilized by cattle to harvest nutrients, or Acid Detergent Fiber (ADF), which is less degradable. When considering our forage availability for a pasture-based system, methods range from long term grazing of pastures to methods of forage preservation when the growth is at its prime. It is important to strategize a way that addresses the relationship between animal performance and forage performance.



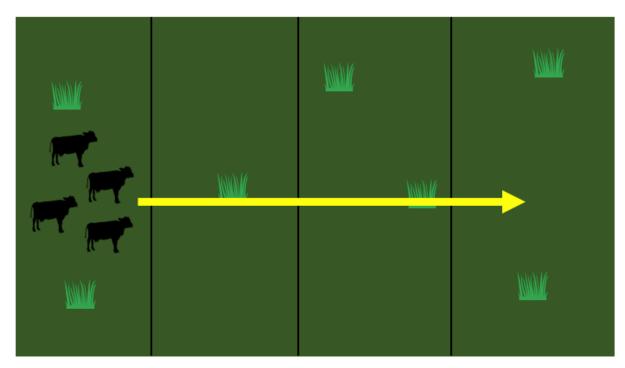
**Figure 1**: The relationship between stocking rate, production/acre, and average daily gain. Source – UGA Cooperative Extension, Dennis W. Hancock, R. Curt Lacy, R. Lawton Stewart

As producers, we must understand that there is a balance between stocking rate (the number of animals grazed on a given area) milk production, and the milk produced per acre you can achieve with your pastures is key. As stocking rate increases, our cattle milk production/acre can increase up to a certain optimal point. In the figure above, you will notice that as the stocking rate increases beyond the optimum, there is competition among the cattle and this milk production/acre goes back down. For this same reason, the milk production potential can be drastically decreased with overstocking. As producers, operating at the optimum level is crucial in producing high yield and



good quality milk. Well-managed stands of forage play a crucial role in achieving this.

There are many intensive management systems that provide a solution to a lot of the conflicting factors that exist when optimizing a pasture-based dairy operation. One of the most flexible and efficient methods is rotational grazing. This method can be described as a simple division of pasture lands into smaller paddocks or pens, which can be achieved through temporary fencing or wire. Groups of cattle can graze on one pasture until they eat about 2/3 of the available forage. Once they have grazed the viable portion of your forage stands, the cattle can then be moved onto the next pen to allow time for the previous to restore and mobilize the energy reserves. This rotation prevents maturity of forages, while also maximizing potential to increase stocking rate. Though the overall process remains the same, this method offers you the flexibility to make changes as needed. You may need to vary your stocking rate at different times of the year, give longer recovery time in between grazing for a paddock in periods of slow growth. Or even incorporate supplemental feed if needed to avoid overstocking an area.



**Figure 2**: Rotational Grazing System illustrated through subdivision of pasture lands to allow for movement of cattle

The ultimate goal of this method of management is to get the most nutritional value out of a nutritious, inexpensive feed source while also continuing to produce efficiently. When considering implementing a pasture-based system for your dairy operation, there are many factors to analyze. It is important that before you implement rotational grazing or any other pasture-based management system you must be aware of your land availability, nutritional value of your forage, and what production goals you hope to meet. For more information on grazing systems, please contact your local Extension office (extension.uga.edu or 1-800-ASK-UGA-1).



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# Important Dates

## 2020-2021

(The schedule of events may be changed due to coronavirus)

## 57th Annual UGA Spring Dairy Show

- April 4<sup>th</sup>, 2020
- UGA Livestock Instructional Arena
- <a href="https://site.extension.uga.edu/dairy/files/2020/03/UGASpringDairyShow2020EntryPacket-1.pdf">https://site.extension.uga.edu/dairy/files/2020/03/UGASpringDairyShow2020EntryPacket-1.pdf</a>



|                            | Top GA  | DHIA 1 | By Test Day N | Ailk Produ | ıction – December 2 | 2019     |       |        |        |          |
|----------------------------|---------|--------|---------------|------------|---------------------|----------|-------|--------|--------|----------|
|                            | -       |        |               |            | Tes                 | t Day Av | erage |        | Yearly | Average  |
| <u>Herd</u>                | County  | Br.    | Test Date     | 1Cows      | % in Milk           | Milk     | % Fat | TD Fat | Milk   | Lbs. Fat |
| DAVE CLARK*                | Morgan  | Н      | 12/2/2019     | 1224       | 89                  | 94.9     | 4.1   | 3.54   | 30769  | 1260     |
| DANNY BELL*                | Morgan  | Н      | 12/5/2019     | 318        | 91                  | 88.8     | 4     | 3.31   | 29212  | 1141     |
| J.EVERETT WILLIAMS*        | Morgan  | X      | 12/9/2019     | 1977       | 88                  | 87.1     | 4.3   | 3.19   | 27060  | 1132     |
| A & J DAIRY*               | Wilkes  | Н      | 12/18/2019    | 399        | 91                  | 85.9     |       |        | 28909  |          |
| SCHAAPMAN HOLSTEINS        | Wilcox  | Н      | 12/21/2019    | 736        | 89                  | 83       | 3.7   | 2.61   | 26890  | 909      |
| SCOTT GLOVER               | Hall    | Н      | 12/12/2019    | 201        | 87                  | 81.3     | 4.2   | 3.04   | 25175  | 1004     |
| EBERLY FAMILY FARM         | Burke   | Н      | 12/16/2019    | 1040       | 89                  | 78.7     | 3.8   | 2.61   | 25180  | 965      |
| PHIL HARVEY #2*            | Putnam  | Н      | 12/20/2019    | 1624       | 88                  | 78.3     | 3.8   | 2.68   | 25708  | 936      |
| DOUG CHAMBERS              | Jones   | Н      | 12/23/2019    | 442        | 88                  | 78.1     | 3.6   | 2.42   | 25357  | 883      |
| COASTAL PLAIN EXP STATION* | Tift    | Н      | 12/19/2019    | 268        | 89                  | 74.9     | 4     | 2.57   | 22028  | 872      |
| IRVIN R YODER              | Macon   | Н      | 11/25/2019    | 247        | 90                  | 74.7     | 4.1   | 2.7    | 24897  | 923      |
| SOUTHERN SANDS FARM        | Burke   | Н      | 12/24/2019    | 107        | 89                  | 72.2     | 3.8   | 2.33   | 22726  | 826      |
| TROY YODER                 | Macon   | Н      | 11/23/2019    | 323        | 88                  | 72.1     | 4.3   | 2.45   | 25428  | 978      |
| MARTIN DAIRY L. L. P.      | Hart    | Н      | 12/5/2019     | 307        | 90                  | 72       | 3.9   | 2.48   | 23631  | 928      |
| OCMULGEE DAIRY             | Houston | Н      | 12/18/2019    | 322        | 88                  | 71.7     | 3.8   | 2.28   | 21662  | 805      |
| BRENNEMAN FARMS            | Macon   | Н      | 11/19/2019    | 48         | 82                  | 70.8     | 3.8   | 1.74   | 19986  | 712      |
| WHITEHOUSE FARM            | Macon   | Н      | 12/5/2019     | 250        | 88                  | 68.5     | 3.9   | 2.39   | 21502  | 807      |
| BOBBY JOHNSON              | Grady   | X      | 11/22/2019    | 576        | 91                  | 67.3     |       |        | 21367  |          |
| SOUTHERN ROSE FARMS        | Laurens | Н      | 12/18/2019    | 102        | 85                  | 67.3     | 4.3   | 2.51   | 19331  | 774      |
| JERRY SWAFFORD             | Putnam  | Н      | 12/22/2019    | 124        | 86                  | 67.3     | 4.2   | 2.46   | 18772  | 739      |

<sup>&</sup>lt;sup>1</sup>Minimum herd or permanent string size of 20 cows. Yearly average calculated after 365 days on test. Test day milk, marked with an asterisk (\*), indicates herd was milked three times per day (3X). Information in this table is compiled from Dairy Records Management Systems Reports (Raleigh, NC).



|                            | Top GA  | DHIA       | By Test Day l | Fat Produ | ction – December 2 | 2019     |       |        |             |          |
|----------------------------|---------|------------|---------------|-----------|--------------------|----------|-------|--------|-------------|----------|
|                            |         |            |               |           | Tes                | t Day Av | erage |        | Yearly      | Average  |
| <u>Herd</u>                | County  | <u>Br.</u> | Test Date     | 1Cows     | % in Milk          | Milk     | % Fat | TD Fat | <u>Milk</u> | Lbs. Fat |
| DAVE CLARK*                | Morgan  | Н          | 12/2/2019     | 1224      | 89                 | 94.9     | 4.1   | 3.54   | 30769       | 1260     |
| DANNY BELL*                | Morgan  | Н          | 12/5/2019     | 318       | 91                 | 88.8     | 4     | 3.31   | 29212       | 1141     |
| J.EVERETT WILLIAMS*        | Morgan  | X          | 12/9/2019     | 1977      | 88                 | 87.1     | 4.3   | 3.19   | 27060       | 1132     |
| SCOTT GLOVER               | Hall    | Н          | 12/12/2019    | 201       | 87                 | 81.3     | 4.2   | 3.04   | 25175       | 1004     |
| IRVIN R YODER              | Macon   | Н          | 11/25/2019    | 247       | 90                 | 74.7     | 4.1   | 2.7    | 24897       | 923      |
| PHIL HARVEY #2*            | Putnam  | Н          | 12/20/2019    | 1624      | 88                 | 78.3     | 3.8   | 2.68   | 25708       | 936      |
| EBERLY FAMILY FARM         | Burke   | Н          | 12/16/2019    | 1040      | 89                 | 78.7     | 3.8   | 2.61   | 25180       | 965      |
| SCHAAPMAN HOLSTEINS        | Wilcox  | Н          | 12/21/2019    | 736       | 89                 | 83       | 3.7   | 2.61   | 26890       | 909      |
| COASTAL PLAIN EXP STATION* | Tift    | Н          | 12/19/2019    | 268       | 89                 | 74.9     | 4     | 2.57   | 22028       | 872      |
| SOUTHERN ROSE FARMS        | Laurens | Н          | 12/18/2019    | 102       | 85                 | 67.3     | 4.3   | 2.51   | 19331       | 774      |
| BOB MOORE #2               | Putnam  | Н          | 12/12/2019    | 516       | 88                 | 62.5     | 4.6   | 2.49   | 19680       | 721      |
| MARTIN DAIRY L. L. P.      | Hart    | Н          | 12/5/2019     | 307       | 90                 | 72       | 3.9   | 2.48   | 23631       | 928      |
| JERRY SWAFFORD             | Putnam  | Н          | 12/22/2019    | 124       | 86                 | 67.3     | 4.2   | 2.46   | 18772       | 739      |
| TROY YODER                 | Macon   | Н          | 11/23/2019    | 323       | 88                 | 72.1     | 4.3   | 2.45   | 25428       | 978      |
| DOUG CHAMBERS              | Jones   | Н          | 12/23/2019    | 442       | 88                 | 78.1     | 3.6   | 2.42   | 25357       | 883      |
| WHITEHOUSE FARM            | Macon   | Н          | 12/5/2019     | 250       | 88                 | 68.5     | 3.9   | 2.39   | 21502       | 807      |
| KEN STEWART                | Greene  | Н          | 12/23/2019    | 107       | 94                 | 59       | 4.2   | 2.34   | 19766       | 664      |
| SOUTHERN SANDS FARM        | Burke   | Н          | 12/24/2019    | 107       | 89                 | 72.2     | 3.8   | 2.33   | 22726       | 826      |
| BERRY COLLEGE DAIRY        | Floyd   | J          | 12/18/2019    | 35        | 83                 | 52.6     | 5.3   | 2.32   | 17072       | 829      |
| OCMULGEE DAIRY             | Houston | Н          | 12/18/2019    | 322       | 88                 | 71.7     | 3.8   | 2.28   | 21662       | 805      |

<sup>&</sup>lt;sup>1</sup>Minimum herd or permanent string size of 20 cows. Yearly average calculated after 365 days on test. Test day milk, marked with an asterisk (\*), indicates herd was milked three times per day (3X). Information in this table is compiled from Dairy Records Management Systems Reports (Raleigh, NC).



|                            | Top GA DHIA By Test Day Milk Production – January 2020 |     |            |                   |           |           |       |        |        |          |  |  |  |  |
|----------------------------|--|-----|------------|-------------------|-----------|-----------|-------|--------|--------|----------|--|--|--|--|
|                            |  |     |            |                   | Tes       | st Day Av | erage |        | Yearly | Average  |  |  |  |  |
| <u>Herd</u>                | County   | Br. | Test date  | <sup>1</sup> Cows | % in Milk | Milk      | % Fat | TD Fat | Milk   | Lbs. Fat |  |  |  |  |
| DAVE CLARK*                | Morgan   | Н   | 1/6/2020   | 1208              | 89        | 93.6      | 4.2   | 3.46   | 30720  | 1255     |  |  |  |  |
| J.EVERETT WILLIAMS*        | Morgan   | X   | 1/13/2020  | 1971              | 88        | 88.2      | 4.1   | 3.17   | 27161  | 1130     |  |  |  |  |
| DANNY BELL*                | Morgan   | Н   | 1/9/2020   | 322               | 92        | 88        | 4.2   | 3.41   | 29300  | 1149     |  |  |  |  |
| A & J DAIRY*               | Wilkes   | Н   | 1/23/2020  | 414               | 91        | 84.2      |       |        | 28988  |          |  |  |  |  |
| SCOTT GLOVER               | Hall   | Н   | 1/10/2020  | 199               | 87        | 83.8      | 3.9   | 3.03   | 25317  | 1005     |  |  |  |  |
| SCHAAPMAN HOLSTEINS        | Wilcox   | Н   | 12/21/2019 | 736               | 89        | 83        | 3.7   | 2.61   | 26891  | 909      |  |  |  |  |
| DOUG CHAMBERS              | Jones  | Н   | 1/23/2020  | 438               | 88        | 80.7      | 3.7   | 2.63   | 25216  | 882      |  |  |  |  |
| EBERLY FAMILY FARM         | Burke  | Н   | 1/20/2020  | 1051              | 88        | 79.2      | 3.9   | 2.68   | 25137  | 964      |  |  |  |  |
| PHIL HARVEY #2*            | Putnam   | Н   | 12/20/2019 | 1624              | 88        | 78.3      | 3.8   | 2.68   | 25708  | 936      |  |  |  |  |
| TROY YODER                 | Macon  | Н   | 1/16/2020  | 249               | 88        | 77.3      | 3.9   | 2.55   | 24992  | 959      |  |  |  |  |
| HORST CREST FARMS          | Burke  | Н   | 12/30/2019 | 189               | 84        | 75.3      | 3.9   | 2.53   | 19488  | 729      |  |  |  |  |
| BRENNEMAN FARMS            | Macon  | Н   | 12/28/2019 | 54                | 83        | 75.1      | 3.7   | 2.48   | 20201  | 725      |  |  |  |  |
| SOUTHERN ROSE FARMS        | Laurens  | Н   | 1/23/2020  | 96                | 85        | 74.8      | 4.3   | 2.64   | 19504  | 788      |  |  |  |  |
| OCMULGEE DAIRY             | Houston  | Н   | 1/23/2020  | 323               | 88        | 74.4      | 3.7   | 2.45   | 21638  | 805      |  |  |  |  |
| COASTAL PLAIN EXP STATION* | Tift   | Н   | 1/21/2020  | 272               | 89        | 73.8      | 4.1   | 2.85   | 22028  | 875      |  |  |  |  |
| MARTIN DAIRY L. L. P.      | Hart   | Н   | 1/6/2020   | 311               | 90        | 73.3      | 4.1   | 2.82   | 23689  | 927      |  |  |  |  |
| SOUTHERN SANDS FARM        | Burke  | Н   | 12/24/2019 | 107               | 89        | 72.2      | 3.8   | 2.33   | 22726  | 826      |  |  |  |  |
| MARK E BRENNEMAN           | Macon  | Н   | 1/18/2020  | 148               | 87        | 71.4      | 3.7   | 2.43   | 18862  | 673      |  |  |  |  |
| BOBBY JOHNSON              | Grady  | X   | 1/9/2020   | 595               | 91        | 69.4      |       |        | 21439  |          |  |  |  |  |
| WHITEHOUSE FARM            | Macon  | Н   | 1/15/2020  | 253               | 89        | 68.6      | 3.9   | 2.41   | 21728  | 816      |  |  |  |  |

<sup>&</sup>lt;sup>1</sup>Minimum herd or permanent string size of 20 cows. Yearly average calculated after 365 days on test. Test day milk, marked with an asterisk (\*), indicates herd was milked three times per day (3X). Information in this table is compiled from Dairy Records Management Systems Reports (Raleigh, NC).



|                            | Top GA  | DHIA       | By Test Day | Fat Produ | ction - January 202 | 20        |       |        |        |          |
|----------------------------|---------|------------|-------------|-----------|---------------------|-----------|-------|--------|--------|----------|
|                            |         |            |             |           | Tes                 | st Day Av | erage |        | Yearly | Average  |
| <u>Herd</u>                | County  | <u>Br.</u> | Test Date   | 1Cows     | % in Milk           | Milk      | % Fat | TD Fat | Milk   | Lbs. Fat |
| DAVE CLARK*                | Morgan  | Н          | 1/6/2020    | 1208      | 89                  | 93.6      | 4.2   | 3.46   | 30720  | 1255     |
| DANNY BELL*                | Morgan  | Н          | 1/9/2020    | 322       | 92                  | 88        | 4.2   | 3.41   | 29300  | 1149     |
| J.EVERETT WILLIAMS*        | Morgan  | X          | 1/13/2020   | 1971      | 88                  | 88.2      | 4.1   | 3.17   | 27161  | 1130     |
| SCOTT GLOVER               | Hall    | Н          | 1/10/2020   | 199       | 87                  | 83.8      | 3.9   | 3.03   | 25317  | 1005     |
| COASTAL PLAIN EXP STATION* | Tift    | Н          | 1/21/2020   | 272       | 89                  | 73.8      | 4.1   | 2.85   | 22028  | 875      |
| MARTIN DAIRY L. L. P.      | Hart    | Н          | 1/6/2020    | 311       | 90                  | 73.3      | 4.1   | 2.82   | 23689  | 927      |
| EBERLY FAMILY FARM         | Burke   | Н          | 1/20/2020   | 1051      | 88                  | 79.2      | 3.9   | 2.68   | 25137  | 964      |
| PHIL HARVEY #2*            | Putnam  | Н          | 12/20/2019  | 1624      | 88                  | 78.3      | 3.8   | 2.68   | 25708  | 936      |
| SOUTHERN ROSE FARMS        | Laurens | Н          | 1/23/2020   | 96        | 85                  | 74.8      | 4.3   | 2.64   | 19504  | 788      |
| DOUG CHAMBERS              | Jones   | Н          | 1/23/2020   | 438       | 88                  | 80.7      | 3.7   | 2.63   | 25216  | 882      |
| BOB MOORE #2               | Putnam  | Н          | 1/16/2020   | 513       | 88                  | 59.6      | 4.7   | 2.62   | 19676  | 735      |
| SCHAAPMAN HOLSTEINS        | Wilcox  | Н          | 12/21/2019  | 736       | 89                  | 83        | 3.7   | 2.61   | 26891  | 909      |
| KEN STEWART                | Greene  | Н          | 1/22/2020   | 100       | 94                  | 62        | 4.3   | 2.59   | 19703  | 674      |
| TROY YODER                 | Macon   | Н          | 1/16/2020   | 249       | 88                  | 77.3      | 3.9   | 2.55   | 24992  | 959      |
| HORST CREST FARMS          | Burke   | Н          | 12/30/2019  | 189       | 84                  | 75.3      | 3.9   | 2.53   | 19488  | 729      |
| BRENNEMAN FARMS            | Macon   | Н          | 12/28/2019  | 54        | 83                  | 75.1      | 3.7   | 2.48   | 20201  | 725      |
| UNIV OF GA DAIRY FARM      | Clarke  | X          | 1/12/2020   | 117       | 87                  | 66.8      | 4.3   | 2.47   | 17830  | 718      |
| OCMULGEE DAIRY             | Houston | Н          | 1/23/2020   | 323       | 88                  | 74.4      | 3.7   | 2.45   | 21638  | 805      |
| MARK E BRENNEMAN           | Macon   | Н          | 1/18/2020   | 148       | 87                  | 71.4      | 3.7   | 2.43   | 18862  | 673      |
| BERRY COLLEGE DAIRY        | Floyd   | J          | 1/16/2020   | 38        | 83                  | 54.1      | 5.1   | 2.41   | 16949  | 816      |

<sup>&</sup>lt;sup>1</sup>Minimum herd or permanent string size of 20 cows. Yearly average calculated after 365 days on test. Test day milk, marked with an asterisk (\*), indicates herd was milked three times per day (3X). Information in this table is compiled from Dairy Records Management Systems Reports (Raleigh, NC).



|                            | Top GA     | DHIA       | By Test Day I | Milk Produ        | ıction – February 2 | 2020     |       |        |             |          |
|----------------------------|------------|------------|---------------|-------------------|---------------------|----------|-------|--------|-------------|----------|
|                            |            |            |               |                   | Tes                 | t Day Av | erage |        | Yearly      | Average  |
| <u>Herd</u>                | County     | <u>Br.</u> | Test Date     | <sup>1</sup> Cows | % in Milk           | Milk     | % Fat | TD Fat | <u>Milk</u> | Lbs. Fat |
| DAVE CLARK*                | Morgan     | Н          | 2/3/2020      | 1197              | 89                  | 97.9     | 4.3   | 3.74   | 30672       | 1253     |
| DANNY BELL*                | Morgan     | Н          | 2/6/2020      | 323               | 92                  | 90.7     | 3.9   | 3.38   | 29386       | 1154     |
| J.EVERETT WILLIAMS*        | Morgan     | X          | 2/10/2020     | 1968              | 88                  | 89.7     | 4.1   | 3.22   | 27270       | 1128     |
| A & J DAIRY*               | Wilkes     | Н          | 2/26/2020     | 404               | 91                  | 89.6     |       |        | 28896       |          |
| SCOTT GLOVER               | Hall       | Н          | 2/13/2020     | 196               | 88                  | 87.9     | 4     | 3.31   | 25674       | 1011     |
| DOUG CHAMBERS              | Jones      | Н          | 2/24/2020     | 433               | 88                  | 85.1     | 3.7   | 2.9    | 25211       | 889      |
| SCHAAPMAN HOLSTEINS*       | Wilcox     | Н          | 2/3/2020      | 711               | 89                  | 83.1     | 3.6   | 2.76   | 26662       | 914      |
| EBERLY FAMILY FARM         | Burke      | Н          | 2/17/2020     | 1039              | 88                  | 80.9     | 3.9   | 2.85   | 25132       | 964      |
| MARTIN DAIRY L. L. P.      | Hart       | Н          | 2/3/2020      | 312               | 90                  | 77.4     | 4     | 3      | 23773       | 926      |
| TROY YODER                 | Macon      | Н          | 1/16/2020     | 249               | 88                  | 77.3     | 3.9   | 2.55   | 24992       | 959      |
| SOUTHERN SANDS FARM        | Burke      | Н          | 2/11/2020     | 113               | 88                  | 75.9     | 3.7   | 2.53   | 22550       | 820      |
| VISSCHER DAIRY LLC*        | Jefferson  | Н          | 2/5/2020      | 894               | 84                  | 75.8     | 3.3   | 2.25   | 21681       | 755      |
| SOUTHERN ROSE FARMS        | Laurens    | Н          | 1/23/2020     | 96                | 85                  | 74.8     | 4.3   | 2.64   | 19504       | 788      |
| HORST CREST FARMS          | Burke      | Н          | 1/31/2020     | 187               | 85                  | 74       | 3.8   | 2.55   | 19978       | 746      |
| COASTAL PLAIN EXP STATION* | Tift       | Н          | 1/21/2020     | 272               | 89                  | 73.8     | 4.1   | 2.85   | 22028       | 875      |
| OCMULGEE DAIRY             | Houston    | Н          | 2/20/2020     | 324               | 88                  | 73.5     | 3.8   | 2.49   | 21605       | 804      |
| MARK E BRENNEMAN           | Macon      | Н          | 1/18/2020     | 148               | 87                  | 71.4     | 3.7   | 2.43   | 18862       | 673      |
| BOBBY JOHNSON              | Grady      | X          | 2/4/2020      | 578               | 91                  | 69.9     |       |        | 21395       |          |
| RODNEY & CARLIN GIESBRECHT | Washington | Н          | 2/20/2020     | 453               | 87                  | 68.7     | 3.9   | 2.42   | 18553       | 710      |
| WHITEHOUSE FARM            | Macon      | Н          | 1/15/2020     | 253               | 89                  | 68.6     | 3.9   | 2.41   | 21728       | 816      |

<sup>&</sup>lt;sup>1</sup>Minimum herd or permanent string size of 20 cows. Yearly average calculated after 365 days on test. Test day milk, marked with an asterisk (\*), indicates herd was milked three times per day (3X). Information in this table is compiled from Dairy Records Management Systems Reports (Raleigh, NC).



|                            | Top GA     | DHIA | By Test Day | Fat Produ         | ction – February 2 | 019      |       |        |        |          |
|----------------------------|------------|------|-------------|-------------------|--------------------|----------|-------|--------|--------|----------|
|                            |            |      |             |                   | Tes                | t Day Av | erage |        | Yearly | Average  |
| <u>Herd</u>                | County     | Br.  | Test Date   | <sup>1</sup> Cows | % in Milk          | Milk     | % Fat | TD Fat | Milk   | Lbs. Fat |
| DAVE CLARK*                | Morgan     | Н    | 2/3/2020    | 1197              | 89                 | 97.9     | 4.3   | 3.74   | 30672  | 1253     |
| DANNY BELL*                | Morgan     | Н    | 2/6/2020    | 323               | 92                 | 90.7     | 3.9   | 3.38   | 29386  | 1154     |
| SCOTT GLOVER               | Hall       | Н    | 2/13/2020   | 196               | 88                 | 87.9     | 4     | 3.31   | 25674  | 1011     |
| J.EVERETT WILLIAMS*        | Morgan     | X    | 2/10/2020   | 1968              | 88                 | 89.7     | 4.1   | 3.22   | 27270  | 1128     |
| MARTIN DAIRY L. L. P.      | Hart       | Н    | 2/3/2020    | 312               | 90                 | 77.4     | 4     | 3      | 23773  | 926      |
| DOUG CHAMBERS              | Jones      | Н    | 2/24/2020   | 433               | 88                 | 85.1     | 3.7   | 2.9    | 25211  | 889      |
| COASTAL PLAIN EXP STATION* | Tift       | Н    | 1/21/2020   | 272               | 89                 | 73.8     | 4.1   | 2.85   | 22028  | 875      |
| EBERLY FAMILY FARM         | Burke      | Н    | 2/17/2020   | 1039              | 88                 | 80.9     | 3.9   | 2.85   | 25132  | 964      |
| SCHAAPMAN HOLSTEINS*       | Wilcox     | Н    | 2/3/2020    | 711               | 89                 | 83.1     | 3.6   | 2.76   | 26662  | 914      |
| UNIV OF GA DAIRY FARM      | Clarke     | X    | 2/18/2020   | 124               | 87                 | 66       | 4.3   | 2.67   | 18498  | 748      |
| SOUTHERN ROSE FARMS        | Laurens    | Н    | 1/23/2020   | 96                | 85                 | 74.8     | 4.3   | 2.64   | 19504  | 788      |
| TROY YODER                 | Macon      | Н    | 1/16/2020   | 249               | 88                 | 77.3     | 3.9   | 2.55   | 24992  | 959      |
| HORST CREST FARMS          | Burke      | Н    | 1/31/2020   | 187               | 85                 | 74       | 3.8   | 2.55   | 19978  | 746      |
| KEN STEWART                | Greene     | Н    | 2/19/2020   | 98                | 94                 | 61.6     | 4.2   | 2.53   | 19622  | 686      |
| SOUTHERN SANDS FARM        | Burke      | Н    | 2/11/2020   | 113               | 88                 | 75.9     | 3.7   | 2.53   | 22550  | 820      |
| BOB MOORE                  | Putnam     | Н    | 2/4/2020    | 216               | 90                 | 61.9     | 4.2   | 2.49   | 19646  | 800      |
| OCMULGEE DAIRY             | Houston    | Н    | 2/20/2020   | 324               | 88                 | 73.5     | 3.8   | 2.49   | 21605  | 804      |
| BOB MOORE #2               | Putnam     | Н    | 2/13/2020   | 513               | 89                 | 58.9     | 4.4   | 2.43   | 19625  | 747      |
| MARK E BRENNEMAN           | Macon      | Н    | 1/18/2020   | 148               | 87                 | 71.4     | 3.7   | 2.43   | 18862  | 673      |
| RODNEY & CARLIN GIESBRECHT | Washington | Н    | 2/20/2020   | 453               | 87                 | 68.7     | 3.9   | 2.42   | 18553  | 710      |

<sup>&</sup>lt;sup>1</sup>Minimum herd or permanent string size of 20 cows. Yearly average calculated after 365 days on test. Test day milk, marked with an asterisk (\*), indicates herd was milked three times per day (3X). Information in this table is compiled from Dairy Records Management Systems Reports (Raleigh, NC).



|                         | Top GA    | A Lows Herds | for S      | CC –TD            | Average Score – | December 2019            |                           |                       |             |
|-------------------------|-----------|--------------|------------|-------------------|-----------------|--------------------------|---------------------------|-----------------------|-------------|
| <u>Herd</u>             | County    | Test Date    | <u>Br.</u> | <sup>1</sup> Cows | Milk-Rolling    | SCC-TD-<br>Average Score | SCC-TD-<br>Weight Average | SCC-<br>Average Score | SCC-<br>Wt. |
| DAVID ADDIS             | Whitfield | 12/19/2019   | Н          | 42                | 17630           | 1.3                      | 33                        | 1.3                   | 56          |
| BERRY COLLEGE DAIRY     | Floyd     | 12/18/2019   | J          | 35                | 17072           | 1.7                      | 58                        | 2                     | 94          |
| J.EVERETT WILLIAMS*     | Morgan    | 12/9/2019    | X          | 1977              | 27060           | 1.8                      | 114                       | 1.9                   | 145         |
| BRENNEMAN FARMS         | Macon     | 11/19/2019   | Н          | 48                | 19986           | 1.9                      | 187                       | 1.7                   | 118         |
| DAVE CLARK*             | Morgan    | 12/2/2019    | Н          | 1224              | 30769           | 2                        | 153                       | 1.9                   | 149         |
| FRANKS FARM             | Burke     | 12/10/2019   | В          | 201               | 18471           | 2.1                      | 158                       | 2.6                   | 208         |
| EBERLY FAMILY FARM      | Burke     | 12/16/2019   | Н          | 1040              | 25180           | 2.1                      | 159                       | 2.2                   | 183         |
| SOUTHERN SANDS FARM     | Jenkins   | 12/24/2019   | Н          | 107               | 22726           | 2.2                      | 141                       | 2.2                   | 162         |
| DANNY BELL*             | Morgan    | 12/5/2019    | Н          | 318               | 29212           | 2.3                      | 136                       | 2.2                   | 183         |
| SOUTHERN ROSE FARMS     | Laurens   | 12/18/2019   | Н          | 102               | 19331           | 2.4                      | 114                       | 2.7                   | 217         |
| ALEX MILLICAN           | Walker    | 12/17/2019   | Н          | 104               | 17872           | 2.4                      | 184                       | 2.3                   | 179         |
| RUFUS YODER JR          | Macon     | 12/13/2019   | Н          | 168               | 21221           | 2.4                      | 193                       | 2.4                   | 212         |
| UNIV OF GA DAIRY FARM   | Clarke    | 12/16/2019   | X          | 122               | 17555           | 2.5                      | 123                       | 2.7                   | 170         |
| SCHAAPMAN HOLSTEINS     | Wilcox    | 12/21/2019   | Н          | 736               | 26890           | 2.5                      | 198                       | 2.5                   | 190         |
| DOUG CHAMBERS           | Jones     | 12/23/2019   | Н          | 442               | 25357           | 2.5                      | 204                       | 2.3                   | 192         |
| IRVIN R YODER           | Macon     | 11/25/2019   | Н          | 247               | 24897           | 2.6                      | 152                       | 2.2                   | 157         |
| JAMES W MOON            | Morgan    | 12/20/2019   | Н          | 136               | 17513           | 2.6                      | 223                       | 2.9                   | 254         |
| MASSEY FAMILY FARM, LLC | Hart      | 12/4/2019    | Н          | 137               | 8154            | 2.7                      | 174                       | 3                     | 320         |
| DONALD NEWBERRY         | Bibb      | 12/14/2019   | Н          | 117               | 13792           | 2.7                      | 220                       | 2.9                   | 252         |
| SCOTT GLOVER            | Hall      | 12/12/2019   | Н          | 201               | 25175           | 2.7                      | 233                       | 2.7                   | 194         |

<sup>&</sup>lt;sup>1</sup>Minimum herd or permanent string size of 20 cows. Yearly average calculated after 365 days on test. Test day milk, marked with an asterisk (\*), indicates herd was milked three times per day (3X). Information in this table is compiled from Dairy Records Management Systems Reports (Raleigh, NC).



|                            | Top GA Lows Herds for SCC -TD Average Score - January 2020 |            |     |       |              |                          |                           |                       |             |  |  |  |  |  |
|----------------------------|--|------------|-----|-------|--------------|--------------------------|---------------------------|-----------------------|-------------|--|--|--|--|--|
| <u>Herd</u>                | <u>County</u>  | Test Date  | Br. | ¹Cows | Milk-Rolling | SCC-TD-<br>Average Score | SCC-TD-<br>Weight Average | SCC-<br>Average Score | SCC-<br>Wt. |  |  |  |  |  |
| DAVID ADDIS                | Whitfield  | 1/15/2020  | Н   | 41    | 17493        | 1.1                      | 30                        | 1.3                   | 56          |  |  |  |  |  |
| BERRY COLLEGE DAIRY        | Floyd  | 1/16/2020  | J   | 38    | 16949        | 1.8                      | 51                        | 1.9                   | 87          |  |  |  |  |  |
| J.EVERETT WILLIAMS*        | Morgan   | 1/13/2020  | X   | 1971  | 27161        | 1.9                      | 119                       | 1.9                   | 143         |  |  |  |  |  |
| BRENNEMAN FARMS            | Macon  | 12/28/2019 | Н   | 54    | 20201        | 1.9                      | 188                       | 1.7                   | 132         |  |  |  |  |  |
| SOUTHERN SANDS FARM        | Jenkins  | 12/24/2019 | Н   | 107   | 22726        | 2.2                      | 141                       | 2.2                   | 162         |  |  |  |  |  |
| EBERLY FAMILY FARM         | Burke  | 1/20/2020  | Н   | 1051  | 25137        | 2.2                      | 152                       | 2.2                   | 173         |  |  |  |  |  |
| ALEX MILLICAN              | Walker   | 1/14/2020  | Н   | 102   | 17727        | 2.2                      | 171                       | 2.3                   | 179         |  |  |  |  |  |
| DAVE CLARK*                | Morgan   | 1/6/2020   | Н   | 1208  | 30720        | 2.2                      | 175                       | 1.9                   | 150         |  |  |  |  |  |
| FRANKS FARM                | Burke  | 1/13/2020  | В   | 207   | 18561        | 2.2                      | 183                       | 2.5                   | 206         |  |  |  |  |  |
| EUGENE KING                | Macon  | 1/30/2020  | Н   | 123   | 18870        | 2.2                      | 190                       | 2.3                   | 194         |  |  |  |  |  |
| DONALD NEWBERRY            | Bibb   | 1/25/2020  | Н   | 124   | 13830        | 2.3                      | 143                       | 2.7                   | 234         |  |  |  |  |  |
| DANNY BELL*                | Morgan   | 1/9/2020   | Н   | 322   | 29300        | 2.3                      | 145                       | 2.2                   | 172         |  |  |  |  |  |
| SCOTT GLOVER               | Hall   | 1/10/2020  | Н   | 199   | 25317        | 2.3                      | 158                       | 2.6                   | 198         |  |  |  |  |  |
| UNIV OF GA DAIRY FARM      | Clarke   | 1/12/2020  | X   | 117   | 17830        | 2.4                      | 187                       | 2.7                   | 172         |  |  |  |  |  |
| JAMES W MOON               | Morgan   | 1/20/2020  | Н   | 135   | 17429        | 2.4                      | 213                       | 2.9                   | 255         |  |  |  |  |  |
| SOUTHERN ROSE FARMS        | Laurens  | 1/23/2020  | Н   | 96    | 19504        | 2.5                      | 158                       | 2.7                   | 209         |  |  |  |  |  |
| SCHAAPMAN HOLSTEINS        | Wilcox   | 12/21/2019 | Н   | 736   | 26891        | 2.5                      | 198                       | 2.5                   | 190         |  |  |  |  |  |
| MARK E BRENNEMAN           | Macon  | 1/18/2020  | Н   | 148   | 18862        | 2.5                      | 245                       | 2.8                   | 306         |  |  |  |  |  |
| DOUG CHAMBERS              | Jones  | 1/23/2020  | Н   | 438   | 25216        | 2.6                      | 223                       | 2.3                   | 195         |  |  |  |  |  |
| RODNEY & CARLIN GIESBRECHT | Washington   | 1/8/2020   | Н   | 464   | 18627        | 2.7                      | 242                       | 2.4                   | 238         |  |  |  |  |  |

<sup>&</sup>lt;sup>1</sup>Minimum herd or permanent string size of 20 cows. Yearly average calculated after 365 days on test. Test day milk, marked with an asterisk (\*), indicates herd was milked three times per day (3X). Information in this table is compiled from Dairy Records Management Systems Reports (Raleigh, NC).



|                            | Top GA Lows Herds for SCC -TD Average Score - February 2020 |           |     |                   |              |                          |                           |                       |             |  |  |  |  |  |
|----------------------------|---|-----------|-----|-------------------|--------------|--------------------------|---------------------------|-----------------------|-------------|--|--|--|--|--|
| <u>Herd</u>                | <u>County</u>   | Test Date | Br. | <sup>1</sup> Cows | Milk-Rolling | SCC-TD-<br>Average Score | SCC-TD-<br>Weight Average | SCC-<br>Average Score | SCC-<br>Wt. |  |  |  |  |  |
| DAVID ADDIS                | Whitfield   | 2/10/2020 | Н   | 40                | 17408        | 1.3                      | 37                        | 1.3                   | 56          |  |  |  |  |  |
| EBERLY FAMILY FARM         | Burke   | 2/17/2020 | Н   | 1039              | 25132        | 2                        | 150                       | 2.1                   | 169         |  |  |  |  |  |
| SOUTHERN SANDS FARM        | Jenkins   | 2/11/2020 | Н   | 113               | 22550        | 2.1                      | 127                       | 2.2                   | 164         |  |  |  |  |  |
| J.EVERETT WILLIAMS*        | Morgan  | 2/10/2020 | X   | 1968              | 27270        | 2.1                      | 133                       | 1.9                   | 144         |  |  |  |  |  |
| ALEX MILLICAN              | Walker  | 2/10/2020 | Н   | 102               | 17613        | 2.1                      | 165                       | 2.3                   | 179         |  |  |  |  |  |
| DAVE CLARK*                | Morgan  | 2/3/2020  | Н   | 1197              | 30672        | 2.2                      | 160                       | 1.8                   | 146         |  |  |  |  |  |
| EUGENE KING                | Macon   | 1/30/2020 | Н   | 123               | 18870        | 2.2                      | 190                       | 2.3                   | 194         |  |  |  |  |  |
| DONALD NEWBERRY            | Bibb  | 1/25/2020 | Н   | 124               | 13830        | 2.3                      | 143                       | 2.7                   | 234         |  |  |  |  |  |
| DANNY BELL*                | Morgan  | 2/6/2020  | Н   | 323               | 29386        | 2.3                      | 162                       | 2.1                   | 165         |  |  |  |  |  |
| BERRY COLLEGE DAIRY        | Floyd   | 2/11/2020 | J   | 38                | 16725        | 2.4                      | 138                       | 2                     | 84          |  |  |  |  |  |
| UNIV OF GA DAIRY FARM      | Clarke  | 2/18/2020 | X   | 124               | 18498        | 2.4                      | 145                       | 2.6                   | 168         |  |  |  |  |  |
| VISSCHER DAIRY LLC*        | Jefferson   | 2/5/2020  | Н   | 894               | 21681        | 2.4                      | 173                       | 2.3                   | 207         |  |  |  |  |  |
| SCOTT GLOVER               | Hall  | 2/13/2020 | Н   | 196               | 25674        | 2.4                      | 212                       | 2.6                   | 200         |  |  |  |  |  |
| RODNEY & CARLIN GIESBRECHT | Washington  | 2/20/2020 | Н   | 453               | 18553        | 2.4                      | 231                       | 2.5                   | 246         |  |  |  |  |  |
| SOUTHERN ROSE FARMS        | Laurens   | 1/23/2020 | Н   | 96                | 19504        | 2.5                      | 158                       | 2.7                   | 209         |  |  |  |  |  |
| DOUG CHAMBERS              | Jones   | 2/24/2020 | Н   | 433               | 25211        | 2.5                      | 216                       | 2.3                   | 196         |  |  |  |  |  |
| MARK E BRENNEMAN           | Macon   | 1/18/2020 | Н   | 148               | 18862        | 2.5                      | 245                       | 2.8                   | 306         |  |  |  |  |  |
| JAMES W MOON               | Morgan  | 2/18/2020 | Н   | 132               | 17499        | 2.5                      | 271                       | 2.9                   | 263         |  |  |  |  |  |
| ALBERT HALE                | Oconee  | 2/17/2020 | Н   | 120               | 14611        | 2.7                      | 193                       | 3                     | 286         |  |  |  |  |  |
| MARTIN DAIRY L. L. P.      | Hart  | 2/3/2020  | Н   | 312               | 23773        | 2.7                      | 234                       | 2.6                   | 228         |  |  |  |  |  |



<sup>&</sup>lt;sup>1</sup>Minimum herd or permanent string size of 20 cows. Yearly average calculated after 365 days on test. Test day milk, marked with an asterisk (\*), indicates herd was milked three times per day (3X). Information in this table is compiled from Dairy Records Management Systems Reports (Raleigh, NC).